

#### **KUVEMPU UNIVERSITY**

# OFFICE OF THE DIRECTOR DIRECTORATE OF DISTANCE EDUCATION



5 Marks 5 Marks

5 Marks

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## TOPICS FOR INTERNAL ASSESSMENT ASSIGNMENTS (2018-APRIL)

# Course: MASTER OF BUSINESS ADMINISTRATION (IV- Semester)

<u>Important Note:</u> Students are advised to read the separate enclosed instructions before beginning the writing of assignments. First two papers are common and from third paper they write their specialization topics only. Out of 20 Internal Assignment marks per paper, 5 marks will be awarded for regularity (attendance) to Counseling/ Contact Programme classes pertaining to the paper. Therefore, the topics given below are only for 15 marks each paper.

#### Paper-1: Strategic Management & Business Policy

1. Discuss cultural and employee management issues.

3. What are the approaches of Industrial relations? Explain.

2. Explain training goals and measures.

1. Explain the Functional Strategy.	5 Marks
2. What are the requirements of change?	5 Marks
3. What do you mean by strategic group?	5 Marks
Paper-2: International Business	5.14.1
1. Define International Business Environment and explain its significance.	5 Marks
2. Write a note of transfer pricing.	5 Marks
3. Discuss the theories of FDI.	5 Marks
Specilisation- Human Resource Management	
Paper-3: Human Resource Development Strategies Systems	
	5 Marks
<ol> <li>Explain the importance of reorientation of HRD Policies for the organizations.</li> </ol>	5 Marks 5 Marks
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## **Specialisation-Financial Management**

5 Marks
5 Marks
5 Marks
5 Marks
5 Marks
5 Marks

## **Specialisation- Marketing Management**

## **Paper-3: Industrial and Services Marketing**

1	What are the 7 P's of services marketing?	5 Marks
2	Explain with suitable example the customer expectation model.	5 Marks
3	How would you differentiate between industrial marketing and consumer	
	marketing?	5 Marks
Paper	-4: International Marketing	
1	What is International Marketing Environment?	5 Marks
2	Explain International Retailing Buying Process.	5 Marks
3	Discuss the recent trends in International Trade.	5 Marks